



# Danilo McGarry

International Keynote and TED speaker

Ranked top 20, 25 and 50 Ai experts globally

Visite: [www.danilomcgarry.com](http://www.danilomcgarry.com)





/// DANILO MCGARRY



## who is Danilo McGarry

**“ ...created over USD\$500 million in value for companies worldwide ... ”**

Coined The Times Newspaper "Thought Leader" in Ai, Danilo McGarry has been consistently ranked among the top 20, 25, and 50 Ai & Generative Ai experts globally by various tech analysts and publications. He is recognized as one of the top 200 business innovators worldwide.

Danilo, a seasoned TED and keynote speaker, has dedicated his career to demystifying AI, striving to make it accessible and easy for everyone to grasp. His insightful speeches and leadership in the field have reached and helped over 3 million people across the globe (including a +500,000 subscriber newsletter).

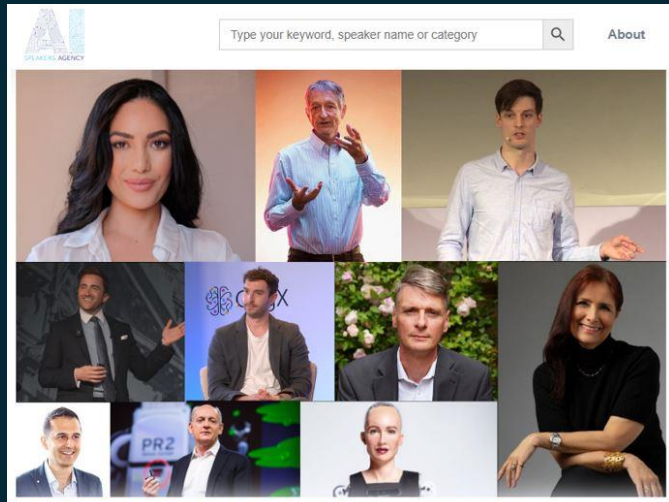
Danilo is a value creator where he has provided real tangible value to the tune of over USD\$500 million for companies worldwide.

**Previous Clients**



# AWARDS & ACCOLADES

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The World's Official Top 20 Artificial Intelligence Speakers



**50**  
Most Powerful  
**AI Influencers**

ngatica  
The future of intelligence



ngatica  
The future of intelligence  
World's Top  
**200**  
Business & Technology  
Innovators



Top  
**50**  
ML & Data Science  
experts to follow for 2023

ngatica  
The future of intelligence

**Top 25**  
Thought Leader  
**Generative AI**

thinkers  
360

**Top 50**  
Thought Leader  
**Artificial Intelligence**

thinkers  
360

**Top 10**  
Thought Leader  
**RPA**

thinkers  
360

**Top 100**  
Thought Leader  
**Big Data**

thinkers  
360

**Top 100**  
Thought Leader  
**CSR**

thinkers  
360

**Top 100**  
Thought Leader  
**FinTech**

thinkers  
360

# TOPICS DANILO COVERS

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## AI & GENERATIVE AI

All topics from strategy (how to roll it out and governance structure needed) to technical, ethical, cultural and practical considerations. Also create insights into how to revamp legacy products and services, how to cut cost and how to create brand new products and services with this technology.

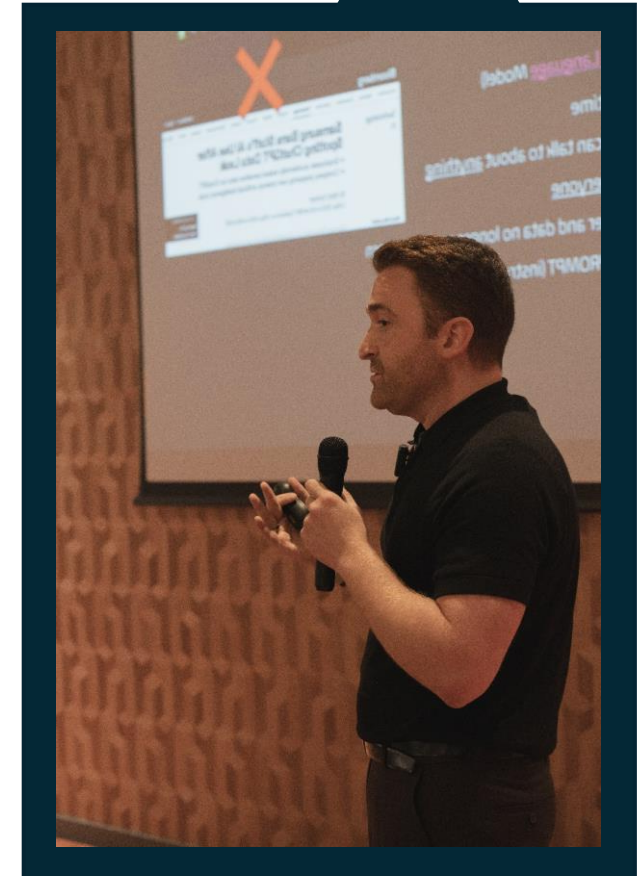
## DIGITAL TRANSFORMATION

How to blend technologies, company culture and an execution approach to blend technologies such as Ai, Generative Ai, Blockchain, Cloud infrastructure, Workflow engines and execution rethinking to drive real tangible transformative change.

## INNOVATION & FUTURE OF WORK

When designing your future as a company it is vitally important to consider both generational differences between groups in your workforce as well as how work is evolving. Considering this in your organization design and architecture helps you become future proof. I have helped several companies through such redesigns and have much to share that can help you greatly.

*“...2024 is the year where practitioners become corporate live savers in advisory and speeches, setting them apart from others that just talk about such important topics but have never done it themselves”*



# TOPICS DANILO COVERS

*“To be one of the most respected technology leaders I needed to have a special talent for managing and coaching people and teams. Below topics are close to my heart as it helped me a great deal in my career and personal development...”*

## PERSONAL TRANSFORMATION

Coming from a place with no technology that didn't speak English, how did Danilo rise to become one of the world's most respected technology leaders? What personal traits, habits and belief systems helped him become so resilient? Danilo can teach easy to apply steps and methodologies that can allow anyone to achieve their ultimate dream.

## RETHINKING PEOPLE MANAGEMENT

We go through school life being split into age groups but when we go to work we often have 5 generations working together and yet, no one seems to talk about it or adapt the work place so it works for all 5 generations. When we hire people we read their CV and have 2-3 conversations and then offer them a job, only to find out later that they are not a good fit or match. Danilo teaches how to look at people management and hiring in a different way to enable your company to thrive and to build unstoppable high performance teams. Once you hear his thoughts and advice on how to manage this better you will never manage your company and teams the same way again.

## HOW TO SCALE INNOVATION

New technology initiatives fail more than 80% of the time. That is because the initiative lacked vision, structure, governance and the correct buy in to scale. Danilo can teach you how he has scaled 100's of technology initiatives, how to structure a vision, governance model that is tried and tested as well as how to get the right buy in to allow any initiative to scale. He also touches on culture and generational bias aspects that are important recipes to success too. Following this speech your initiatives will have an near 100% chance of success instead of a typical failure rate of 80% within 2 years.



# SERVICES DANILO OFFERS

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## **SPEECHES & WORKSHOPS**

Danilo is a TED speaker and has been a keynote speaker opening some of the worlds biggest technology and leadership events for over 10 years. His largest live audience was 220,000 people for the Financial Times. Danilo has also organized workshops for senior management and wider company workshop too, where participants left invigorated with new life saving skills.

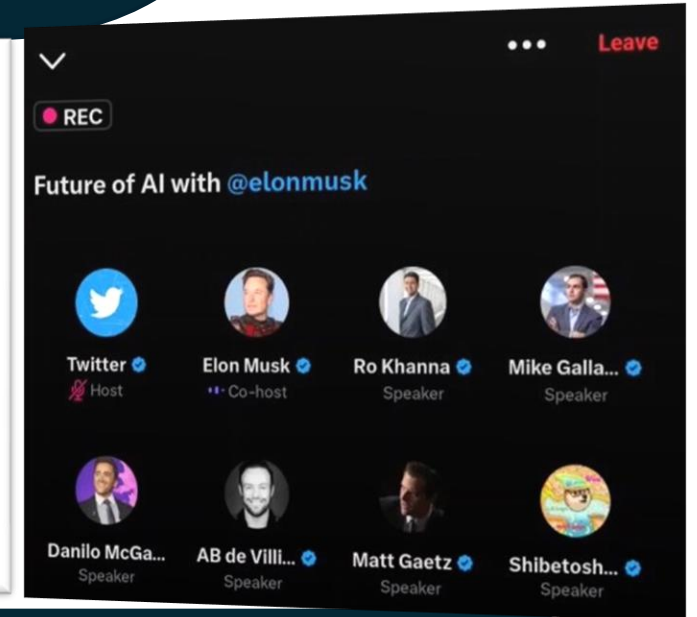
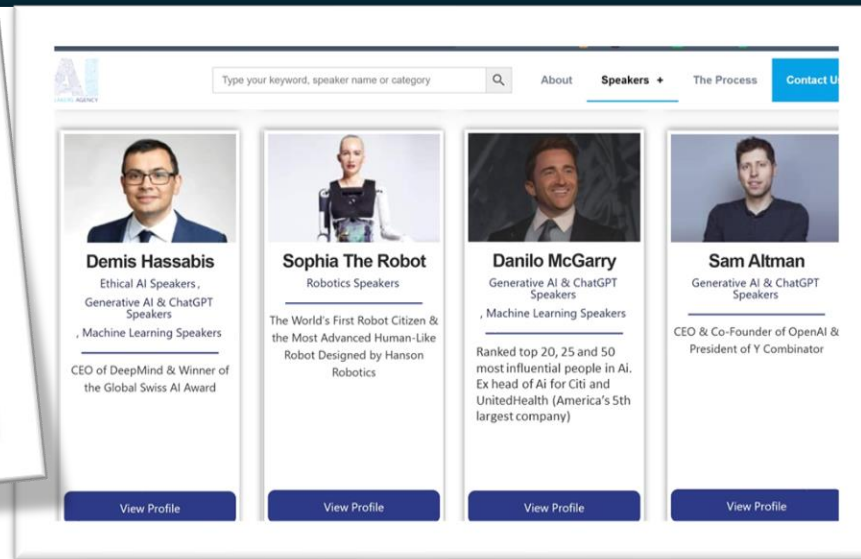
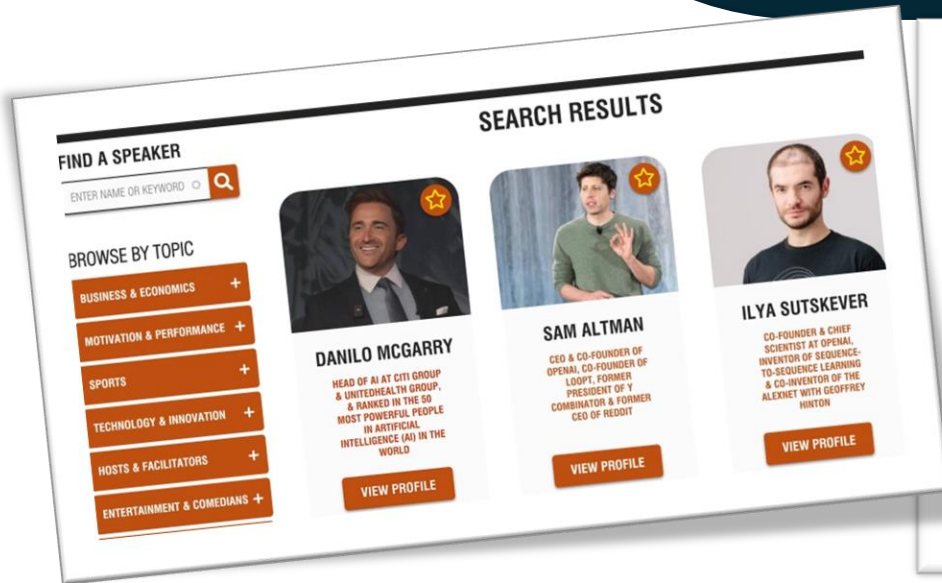
## **ADVISORY, NED, BOARD POSITIONS**

Danilo has for over 15 years been part of leadership teams as full time, board member, NED or an advisor. He has done this for private, public and government entities ranging from NASDAQ, Fortune 500 and FTSE100 to smaller family-owned businesses in several different industries and countries.

## **ENDORSEMENTS & PR**

With a reach of millions, Danilo is able to help you launch important products and services through his social media and PR connections as well as influence in the tech world. Some of the world's largest corporations have worked with Danilo on product and service announcements and rollout that were hyper successful.

# AMONG THE GREATEST IN AI BUT ACCESSIBLE TO ALL



Similar to CEOs and heads of OpenAI, Google, Microsoft, Amazon, and other industry giants, I bring similar experiences in running some of America's largest AI, Tech, and Digital programs. However, what sets me apart is my commitment to democratizing knowledge and access to information. I make AI understandable and available to everyone by offering my insights at a fraction of the cost and frequently sharing free knowledge through newsletters, speeches, podcasts, and social media. Having managed programs with budgets in the hundreds of millions at Fortune 500 and FTSE 250 companies, I've been both a leader and a hands-on contributor. From leading development teams to overseeing budget management and strategic planning, I've handled every aspect of major projects at some of the world's largest companies. Today, I'm represented by the same speaking agents as some of the most renowned figures in AI.



/// DANILLO MCGARRY

My content reaches  
**3 million people**  
a year all over the globe

Largest live audience

**220,000 people**

at The Financial Times Forum

(on panel with CEO of Revolut, Stripe, and Citigroup);

LINKEDIN

**30,000**  
+connections





# TESTIMONIALS

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**Clients/Publications/Partnerships**



Ted - GXG

"Danilo served as an advisor to a leading bank in their digital transformation strategy planning and quickly became a respected and valuable member, gaining respect of C level participants. He helped shape the banks strategy and operating model which became paramount to their continued success"



Guy Nadivi - Intelligent Automation Radio

"Danilo's track record of producing outsized results with cutting edge technology at his current & prior roles might be unprecedented. In his 15 year career in this space he has overseen hundreds of transformation projects that to date have delivered circa \$250 million in savings and counting. That is true transformation"



Ursula - Huntington Bank

*(a Fortune 500 company)*

"Danilo served on our advisory board for technology. He was instrumental in the development of our Ai transformation strategy. His knowledge and access in this space is truly world class. It was a pleasure interacting and working with him"



Leigh - Inspired Media

"Danilo McGarry is one of the world's best Generative Ai speakers. He has been there and done it, running some of the world's largest Ai programs in companies that run global economies. He solves and organizes complex transformative programs into bitesize deliverables that scale quickly. He is a genius at building synergies between technologies, strategy, structure, governance and culture."



Daniel - 3M

"Danilo has the rare ability to operationally turn around companies and significantly grow them internationally - he proved it across industries and geographies. He has the entire executive tool box under his belt and implements super efficiently"



Richard - Executive Chair at MKAI.org

"What stuns me about Danilo is his depth of thought. The way that he can connect ideas from disparate industries and present them in ways that everyone can understand sets him apart as a Thought Leader and world-class Keynote Speaker. He is a leading light in the industry and my go-to person for industry trends and developments."



Xuan - Roboyo

"Danilo's abilities to explain complex technical solutions in a business-friendly manner that can engage and delight any audience. I admire his ever-expanding appetite for knowledge and his openness to share new ideas and help others with their goals. Above all, he is a great human being and my go-to guru for emerging technologies."



Alex - Tquila

"I have worked with many people in the Digital Transformation space but Danilo is in a class of his own, his programs at CitiGroup, UnitedHealth Group and the speeches I have attended have brought know-how I have never seen before not even from the top consultancies I have hired. He is a true practitioner that has been there and done it several times."



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***"Danilo just delivered the best speech on Ai I have ever seen, truly eye opening and life changing"***  
**NOAA - National Oceanic and Atmospheric Administration (US Government)**





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# FEE GUIDELINES

## Speech Fees

**In person: USD\$10,000-USD\$20,000**

**Virtual: USD\$5,000-USD\$8,500**

Fees vary depending on your budget and are negotiable

\*inclusive of travel/accommodation

\*\*price varies depending on request/time required and additional

\*\*\*charity & non-profit prices are significantly lower or free of charge

**Advisory/NED/Board positions/  
Endorsements/PR/Workshops  
P.O.A**

## CONTACT

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